

# Frequently Asked Questions!

**Q: How do I get my cards?**

A: Your District Executive will arrange a time to deliver to your unit or for a pickup. A unit registers to sell and can receive a specific number of cards. The unit leadership distributes their cards to the Scouts to sell.

**Q: Can I sell Camp Cards even if my unit does not?**

A: Yes. In the rare occurrence that a unit does not sell cards, a parent/family can complete the same forms and follow the same rules as a unit. You are a Single Seller. Speak with your District Executive.

**Q: Do we have to spend the money on camp attendance?**

A: No. The unit committee leadership (and the Scouts) can decide how best to use the funds in support of their Scouting program. The card sale can help fund any Scouting expense such as uniforms, weekend camping trips, new camping gear, Boys' Life magazines, etc. Additionally, this sale helps your local council subsidize the real costs of operating a scout camping facility and unit field service.

**Q: When does the sale take place?**

A: The sale is meant to take place from the 1<sup>st</sup> and 2<sup>nd</sup> week of March through the end of May. All sales and unsold cards are expected to be returned or by June 8<sup>th</sup> to the Scout Service Center, in order for the Unit to receive the full 50% commission on each card sold. Commission goes down each day after June 8<sup>th</sup>.

**Q: How should my unit set a sales goal?**

A: Units should set a goal based on the number of active Scouts. Units may want to set individual goals for their Scouts to help pay a certain portion of their trip to camp by selling the Camp Cards.

**Q: How many cards should I order?**

A: Each unit should be able to receive 10 cards per active youth to begin. There are a limited number of cards per district, so you should encourage Scouts to sell and return funds ASAP, so they can get more cards!

**Q: How should I handle the money?**

A: Camp cards produce a lot of **CASH**. Please collect money from your Scouts regularly to avoid potential issues such as loss and mishandling of funds. **ALL** cash and checks should be properly deposited into the unit's checking account. The unit will submit a check to Coastal Georgia Council, BSA. **\*\*Do not hold on to checks! Deposit them into your Unit's account regularly\*\***

**Q: How do I settle my account?**

A: The money due to the Council Service Center should be remitted with a single unit check, or a money order. Please be sure that your check is identified with your unit type and unit number (*ex. Pack 123, Camp Card Sales*). Money and Unsold cards are returned on or before June 8th.

**Q: When and where do I settle my account?**

The settlement may be done by appointment with your District Executive or anytime at the Scout Service Center. Units are urged to submit their funds and close out their accounts at the Scout Service Center by the June 8<sup>th</sup> deadline to receive their 50% commission.

**Q: What are the rules for returning any unsold cards?**

A: Units can return unsold, *intact* cards. Returns are due along with payment by June 8<sup>th</sup>, 2023. However, it is important that parents and volunteers understand that the vendor sales calls and the plastic discount cards require a significant investment of both time and money! Please make every effort to sell the cards and help other Scouts across your 22-county service area.

**Q: Can I get more cards once the sale is underway?**

A: Yes, a unit can usually receive additional cards if they run out. More cards can be obtained from your your local district executive.

**Q: Can we sell the other district cards too?**

A: Yes! Each of the 5 districts has one or more cards designed for their counties. If available, you may check-out or simply purchase the different district cards at the direction of your District Executive.

**Q: How do I start my sale?**

A: Begin with your immediate local family members: parents, cousins, grandparents, aunts and uncles, etc. Consider purchasing some cards as a great “**Thank You Gift**” for teachers, pastors, co-workers, community heroes, etc. Keep some in your car for shopping at local vendors!

**Q: Where should Scouts sell these cards?**

A: Church gatherings, neighborhoods, parent’s workplace, local businesses, community / sponsoring organization, festivals, ballgames, etc. SELL on-line too. If your parents have a Facebook, Instagram or Twitter account, they can take a picture of the card and let their friends know that their Scout is earning “their” way.

**Q: My unit is going to another summer camp; can we participate in the sale?**

A: Yes, a unit can use its share of the proceeds of this sale toward any Scouting adventure it chooses. The funds can be used as the unit committee decides.

**Q: Can a Scout wear his uniform while selling Camp Cards?**

A: **YES. This is a council approved money earning project.** WE RECOMMEND YOU WEAR YOUR UNIFORM! So, just like the popcorn sale, a Scout is encouraged to wear his uniform while participating. As a reminder, any other unit fundraisers require that a “Unit Money- Earning Application” be reviewed and approved by both your charter partner and your district’s finance committee chairman or submitted to the council for review by the council finance committee.

**Q: How can I help get a great local business on the Camp Card for next year?**

A: Many of the discounts on the card are locally owned businesses of Scout Parents, former Scouts, and community-minded individuals that just want to support local youth. Our parents and volunteers often suggest businesses and then help “open the door” for the local District Executive to speak with the owner about becoming a card vendor. Currently, there is no vendor fee to advertise on our card. The businesses simply honors the discount through a vendor contract. Contact your District Executive if you can help. Thank vendors for supporting local Scouting!